PX-215

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Lawson Response to Public HealthTrust/Jackson Health System
RFP 06-5145

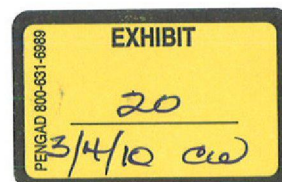May 18, 2006

LAWSON

It's Time:

Form A-1

PROPOSER'S NAME *(Name of firm, entity or organization):* **Lawson Software, Inc.**
FEDERAL EMPLOYER IDENTIFICATION NUMBER: 41-1251159
NAME AND TITLE OF PROPOSER'S CONTACT PERSON: Name: **Frank Urso**   Title: **Account Executive**
MAILING ADDRESS: Street Address: **380 St. Peter Street** City, State, Zip: **St. Paul, MN 55102**
TELEPHONE: (248) 203-6595   **FAX:** (651) 767-7141

PROPOSER'S ORGANIZATIONAL STRUCTURE:
 	
  X Corporation   Partnership   Proprietorship   Joint Venture
 	
     Other (Explain):

IF CORPORATION, Date Incorporated/Organized: 1975 as Lawson Associates, Inc.; Reincorporated 2001 as Lawson Software, Inc. State Incorporated/Organized: Delaware States registered in as foreign corporation: N/A
PROPOSER'S SERVICES OR BUSINESS ACTIVITIES OTHER THAN WHAT THIS SOLICITATION REQUESTS FOR: Our software includes financials, human resources, procurement, healthcare supply chain, distribution, retail operations, service process optimization, and enterprise performance management applications.
LIST NAMES OF PROPOSER'S SUBCONTRACTORS OR SUBCONSULTANTS FOR THIS PROJECT: Siemens Medical Solutions
PROPOSER'S AUTHORIZED SIGNATURE The undersigned hereby certifies that this proposal is submitted in response to this solicitation. █████████   Date: May 12, 2006 Print Name: David Corbett   Title: Vice President, Healthcare

A-1 Rev. 1/7/98

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CONFIDENTIAL

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Functional Capability	Currently Available	Currently Not Available	Attachment
Track expiration dates or recalls on perishable items	Yes		
Update inventory automatically upon receipt, dispensing, transfers and adjustment of goods	Yes		
Support inventory of stock items and automatically generate replenishment orders when the reorder point is reached	Yes		
Maintain multiple units of measure for purchasing and for issuing	Yes		
Ability to produce on demand a report of perpetual inventory reconciliation	Yes		
Supports system average, moving average, and current inventory pricing methodologies	Yes		
Interfaces with hand-held peripherals. Please identify manufacturer and models of compatible devices.	Yes		
Interfaces with bar code readers. Please identify manufacturer and models of compatible devices.	Yes		
Prepares bar code BIN labels. (Warehouse/Par Cart)	Yes		
Stores HIBCC, LIC, UPC and NDC codes.	Yes		
Ability to track patient chargeable items.	Yes		
Maintains descriptive text, as well as special handling instructions, for each item.	Yes		
Designation and reporting of stock vs. non stock.	Yes		
Hazardous materials designations and disposal codes.	Yes		
Expanded item search by:			
Vendor catalog #	Yes		
Hospital-specific code	Yes		
Partial description of item (e.g. wildcard, contains, etc.)	Yes		
Manufacturer catalog #	Yes		
Classification code	Yes		
Vendor name	Yes		
Manufacturer name	Yes		
Inventory adjustment reclassification.	Yes		
Item location identifier for main stock areas and departmental areas.	Yes		
Unlimited number of locations? (if not, provide number)	Yes		
Do you allow user-defined item categories for classifying like item types. (i.e. Class Codes)	Yes		

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